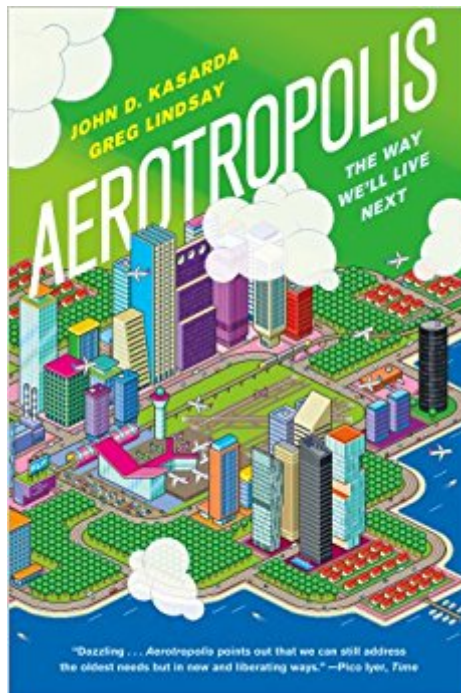




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Aerotropolis: The Way We'll Live Next



Synopsis

This brilliant and eye-opening look at the new phenomenon called the aerotropolis gives us a glimpse of the way we will live in the near future—and the way we will do business too. Not so long ago, airports were built near cities, and roads connected one to the other. This pattern—the city in the center, the airport on the periphery—shaped life in the twentieth century, from the central city to exurban sprawl. Today, the ubiquity of jet travel, round-the-clock workdays, overnight shipping, and global business networks has turned the pattern inside out. Soon the airport will be at the center and the city will be built around it, the better to keep workers, suppliers, executives, and goods in touch with the global market. This is the aerotropolis: a combination of giant airport, planned city, shipping facility, and business hub. The aerotropolis approach to urban living is now reshaping life in Seoul and Amsterdam, in China and India, in Dallas and Washington, D.C. The aerotropolis is the frontier of the next phase of globalization, whether we like it or not. John D. Kasarda defined the term "aerotropolis," and he is now sought after worldwide as an adviser. Working with Kasarda's ideas and research, the gifted journalist Greg Lindsay gives us a vivid, at times disquieting look at these instant cities in the making, the challenges they present to our environment and our usual ways of life, and the opportunities they offer to those who can exploit them creatively. Aerotropolis is news from the near future—news we urgently need if we are to understand the changing world and our place in it.

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Product Description This brilliant and eye-opening look at the new phenomenon called the aerotropolis gives us a glimpse of the way we will live in the near future—and the way we will do business too. Not so long ago, airports were built near cities, and roads connected the one to the other. This pattern—the city in the center, the airport on the periphery—shaped life in the twentieth century, from the central city to exurban sprawl. Today, the ubiquity of jet travel, round-the-clock workdays, overnight shipping, and global business networks has turned the pattern inside out. Soon the airport will be at the center and the city will be built around it, the better to keep workers, suppliers, executives, and goods in touch with the global market. This is the aerotropolis: a combination of giant airport, planned city, shipping facility, and business hub. The aerotropolis approach to urban living is now reshaping life in Seoul and Amsterdam, in China and India, in Dallas and Washington, D.C. The aerotropolis is the frontier of the next phase of globalization, whether we like it or not. John D. Kasarda defined the term “aerotropolis” and he is now sought after worldwide as an adviser. Working with Kasarda’s ideas and research, the gifted journalist Greg Lindsay gives us a vivid, at times disquieting look at these instant cities in the making, the challenges they present to our environment and our usual ways of life, and the opportunities they offer to those who can exploit them creatively. Aerotropolis is news from the near future—news we urgently need if we are to understand the changing world and our place in it.

Exclusive: A Q&A with Author Greg Lindsay
Q: In a few sentences, what’s the central message of your book? **A:** Successful cities have always been founded because of trade—from Ur to New York, these are places where people exchange goods, money and ideas. Meanwhile, the shape of cities has always been defined by transportation. Boston was built around its docks; Chicago around the railroads, and Los Angeles around the car. And the world is poised to build literally hundreds of new cities as 3 billion urbanize over the next forty years. So where would you put a new city today? And how would a city in western China—historically the middle of nowhere—connect to the world? The answer is the airport. In a global economy, where trillions of dollars in goods and billions of people follow digital bits around the world, sooner or later we would end up building cities defined by their airports, because the only geography that matters is economic geography. It sounds like science fiction, but it’s always been this way. **Q:** It seems like airports have been on people’s minds lately: in movies like *Up in the Air*, in books like *A Week at the Airport* by Alain de Botton, and, of course, all over the news, thanks to the A-380 Superjumbo Jet and the Boeing 787 Dreamliner. Was this the right time for this book? **A:** The right time would have been 1962, when Eero Saarinen’s swooping TWA Flight Center was unveiled at New York’s JFK and everyone was in love with the tantalizing speed jets offered. Air travel promised to change the

world, and it has--albeit in ways that are so central to our daily lives they're all-but invisible to us. Today, the great wonder is one-click shopping from our iPhones, even though overnight delivery is only made possible by the enormous hubs of FedEx and UPS and nearly a thousand planes between them. Today, I listened to the CEO of FedEx lament that aviation is "taken for granted," and he's right. But it's only been in the last decade or so that air travel has really started to change the world--most of all because hundreds of millions of Chinese and Indian passengers have just begun to fly. China added the equivalent of Great Britain's air traffic during the previous decade--and they have not yet begun to fly. The world's newest frequent fliers will reshape the world--or, some worry, will destroy it. Q: How does the vision of Aerotropolis fit in with books like Thomas Friedman's *The World is Flat*, or Richard Florida's *The Rise of the Creative Class*, which talk a lot about the free exchange and flow of goods, ideas, and people? A: People reading Friedman get the impression--whether correctly or not--that what we call globalization started with the Internet. Really, it began with the jet. As for Richard Florida, today he talks about "megaregions"--huge groupings of cities--competing on a global basis for the best talent and opportunities. He's right. In Chicago, the outgoing mayor Richard M. Daley talks about São Paulo and Mumbai as Chicago's closest competitors, not St. Louis and Milwaukee. And that's why Daley is desperate to expand O'Hare--because international connections are what make it a global city. That's led to the area around O'Hare becoming the second-largest business district in the Midwest, behind the Loop, and also to the Loop's resurgence as the home of the highly-paid white collar employees of the multinational firms who have set up shop in Chicago over the last 20 years. You need a good airport to both attract talent on a worldwide basis, and also to project that talent across the country or around the world. Q: Do you think there will be a limited capacity for the new aerotropolis -- can the world handle only so many Dubais and Memphises? For example, what about cities like Wilmington, Ohio, which until recently was the hub of Airborne Express and DHL and is now looking for a buyer for the airport? A: The future won't look like the Jetsons, that's for sure. One of the book's messages is that cities rise-and-fall, usurp dying ones and are eventually replaced by the next great ones, and that this pattern has been defined through history by trade routes and transportations. One of the reasons China, India, and the petro-states of the Persian Gulf are sinking billions into their airports, airlines and new aircraft is because they're trying to go from backwaters to global hubs practically overnight, creating a "New Silk Road" running all the way from Beijing to Johannesburg. It isn't a literal road--it's made up of air routes. And one thing about the New Silk Road is that it has nothing to do with America. It's about rewiring the global economy so that it runs through the East, not the West. That's what I mean when I describe the aerotropolis as a

"weapon"--the world is in midst of what is seen as a zero-sum, winner-take-all battle to corner the market on prosperity. Many places will build one; by definition, only a few will succeed. I'm not endorsing it, but this is what it looks like on a ground when you read newspaper stories about the U.S. and China tussling over exchange rates--it's about who get to manufacture the iPad, and where, to keep those jobs. Q: You write that aesthetics are not one of the aerotropolis's strong suits. Will people really want to live there? Or will they not have a choice? A: Humanity is officially an urban species. More than half of all people live in cities now, whether those are downtowns, suburbs, or (increasingly) slums. According to one report I've seen, the urban footprint of Earth is expected to double in just 19 years. No matter what we build, aesthetics aren't likely to be cities' strong suits--at least not in places like the Chinese city of Chongqing, which is adding the equivalent of a Pittsburgh every year. One of the great luxuries of the 21st century will be a sense of place. The qualities of an aerotropolis being built in China -- speed, efficiency, generic "world-class" architecture--are the qualities of the instant cities rising around the globe. Q: What differentiates the aerotropolis from other commercially-centered visions of urban planning, like the suburban strip mall or Leavittown? A: Those are examples of what you get when private developers are driving the agenda, which has been the case in American since post-WWII suburbia, at least. The places that are consciously looking to develop (or redevelop) the areas around their airports, like Detroit, or Amsterdam, or Beijing, have done a much better job about thinking regionally, about bringing public and private interests together, and trying to build something that makes sense from both an economic and urban planning standpoint, rather than just make a quick buck. A great example is Amsterdam, which built an entirely new business district called the Zuidas on its southern border with towers expressly designed for the Netherlands' largest banks and other companies, along with housing, all centered on a train station that is six minutes from the airport. It's a lot better than the alternative--exurbs lying forty miles from Phoenix, Arizona. --This text refers to an out of print or unavailable edition of this title.

“The days when we built our airports around cities now seem distant; in the new, mobile century, we build our cities around airports . . . Cities are becoming like airports--places to leave from more than to live in. I'd always sensed this, but it came home to me with almost shocking immediacy when I was reading the dazzling new book Aerotropolis. One of its authors, John F. Kasarda, is a business professor in North Carolina who flies from Amsterdam to Seoul preaching the gospel of building homes and businesses near airports. Co-author Greg Lindsay is a journalist who knows how to make Kasarda's research racy while raising questions about the cost of living in

midair . . . Aerotropolis points out that we can still address the oldest needs but in new and liberating ways. . . Pico Iyer, *Time* . . . "I'd wager that the notion [of the aerotropolis] is about to occupy a little more real estate in the popular imagination. This book will no doubt do for airport cities what Joel Garreau and his "Edge City" did for suburban office parks and shopping malls two decades ago: It will relocate the center . . . The prospect sketched out in Aerotropolis--while slightly thrilling, as tectonic shifts often are--feels about as dispiriting as those warehouse zones clustered near the ends of runways. And it's made all the more so by the realization that the authors are undoubtedly right. . . Wayne Curtis, *Wall Street Journal* . . . "In Aerotropolis, John Kasarda of the University of North Carolina and his co-author, Greg Lindsay, convincingly put the airport at the centre of modern urban life. . . The Economist . . . "To find yourself at La Guardia Airport, that repository of bad food, dim lighting, unsettlingly indistinct odors and too-short runways, is to be inclined toward embracing John D. Kasarda and Greg Lindsay and all they have to say about the future of travel and modern life. Kasarda, a professor in the business school at the University of North Carolina who has consulted with four White House administrations and numerous cities and governments, believes that something very different from La Guardia is transforming our world . . . Kasarda's theories are presented in the ambitious *Aerotropolis: The Way We'll Live Next*, which is written by [Greg] Lindsay, who as the journalist onboard fulfills the role of eager messenger . . . [He] flies around the world, conducting interviews, seeking evidence, translating Kasarda's technical jargon into a lively if sometimes flawed work of pop behavioral economics . . . Aerotropolis offers intriguing arguments. . . Michael Powell, *The New York Times Book Review* . . . "An odd, fascinating new book . . . an enthralling and only intermittently dogmatic tour of some of the gigantic, no-context sites that globalization has created, such as the all-night flower auction in Amsterdam that gets roses from Kenya to Chicago before they've wilted, the FoxConn factory in China where iPods and iPhones are made, and the mega-hospital Bumrungrad in Bangkok, which performs cut-rate major surgery on the uninsured from all over the world. . . Nicholas Lemann, *The New Yorker* . . . "Fascinating and important work . . . Aerotropolis follows in the tradition of works such as *Edge City* (1992) that blend jargon-free scholarship with shoe-leather reporting to tell readers why they're living and working as they are . . . That Kasarda and Lindsay are onto something big seems beyond dispute. . . Paul M. Barrett, *Bloomberg Businessweek* . . . "An essential guide to the twenty-first century. . . Tom Vanderbilt, author of *Traffic: Why We Drive the Way We Do (and What It Says About Us)* . . . "Thanks to the manifold effects of modern aviation, earth and sky are merging in our

world faster and more thoroughly than most people know. But you won't be most people after reading *Aerotropolis*. Throw out your old atlas. The new version is here. —Walter Kirn, author of *Up in the Air* —“A fascinating window into the complex emergent urban future. This book is an extremely sophisticated, often devastatingly witty and ironic interpretation of what is possible over the next two decades. It is not science fiction. It is science and technology in action. The authors have one foot firmly planted in the possible and foreseeable. —Saskia Sassen, Professor, Columbia University, and author of *Territory, Authority, Rights* —“*Aerotropolis* presents a radical, futuristic vision of a world where we build our cities around airports rather than the reverse. This book ties together urbanism, global economics, international relations, sociology, and insights from adventures in places that aren't even on the map yet to present a plausible new paradigm for understanding how we relate to the skies. Perhaps the most compelling book on globalization in years. —Parag Khanna, Senior Fellow, New America Foundation, and author of *How to Run the World* —“Very few people realize how profoundly air transport is changing our cities, our economies, our social systems, and our systems of governance. If you want to be way ahead of the curve in understanding one of the most important drivers of change for the twenty-first century, read this book. —Paul Romer, Senior Fellow, Stanford Institute for Economic Policy Research —“*Aerotropolis* redraws the world map, using air routes to trace the new connections and competition between mega-regions that will shape the geography of the Great Reset. This lively, thought-provoking book is a must-read for anyone interested in how and where we will live and work in a truly global era. —Richard Florida, director of the Martin Prosperity Institute, University of Toronto, and author of *The Great Reset* —“*Aerotropolis* comprehensively explains the enormous effects modern aviation has on cities and countries around the world. It is a unique resource. —Frederick W. Smith, Chairman and CEO, FedEx Corporation

This book is a pretty easy read and makes some interesting points that I believe will hold up, but most of the writing and conception clearly took place before the Great Recession, and I think it is now quite reasonable to be more skeptical about the basic premise, which is that airports will play *the* leading role in dictating urban forms, together with the strong "if you build it they will come" sub-theme. I think it is fair to say that if you don't build it, they won't come, but that's a very different message. I actually find a pretty striking parallel with some of the work of Richard Florida, who notes a correlation between economic vibrancy and the relative abundance of members of the creative class...this, too, does not lead to an automatic prescription for economic success.

I enjoyed really much the book but in certain moment i got a little bit dissapointed. They present some innacuracies about the data of MExico City which made doubt of the rest of the information.

In a world marked by the growth of speed the future of the cities seems not very different from the present. The time of Concorde is over. Without supersonic transportation the thesis of this book is weak.

Hyperbole aside, the idea of Aerotropolis is inescapable. More than a way of life, it's a way of thinking, a way of rationalizing the world.

The book challenges us with its approach to the subject matter. It amounts to a 400+ page brochure about John Kasarda's work as a business consultant. He's obviously very bright and thoughtful, and Greg Lindsay writes articulately. However the book's overall style seems unique and well, uncomfortable. Lindsay is writing about Kasarda in the third person, discussing "Kasarda's plans" etc. Yet Kasarda is a co-author, suggesting a first person discussion, because the book is all about Kasarda's ideas guided by Kasarda's overall thoughts. Why didn't Kasarda write this himself? Or why didn't Lindsay write the book about Kasarda? Had Lindsay been the sole author, then he might have had the freedom to inject more objectivity into the discussion that really needs more balance, as discussed below. What is an "aerotropolis?" The definition is made clear, but not until page 174. "An Aerotropolis is basically an airport-integrated region, extending as far as sixty miles from the inner clusters of hotels, offices, distribution and logistics facilities... the airport itself is really the nucleus of a range of 'New Economy' functions," with the ultimate aim of bolstering the city's competitiveness, job creation, and quality of life." Further, "it can be boiled down to three words: speed, speed, and speed." Speed gives us competitive advantages on a global scale. Therefore, the airport should be the center of any city, with all logistics, transportation facilities, warehouses, etc. serving the same function: logistical speed. The authors' message is reinforced a hundred times throughout the book. Nations, states, cities or corporations who don't adapt will be destroyed by speedier competitors. This is because "individual companies no longer compete: their entire supply chains do." Along with such supply chains come companies, jobs, economic develop and... entire cities. The authors present a number of case studies to reinforce their point. Absent any mitigating issues, there's nothing wrong with their ideas. Capitalism is all about exploiting inefficiencies that others fail to see while rewarding those who realize the greater efficiencies. Airports certainly

contribute significantly towards that due to their role in the supply chain. However, when capitalism exploits inefficiencies to the point of exploiting human, social, or political rights, or exploiting the environment, then we might engage in some discussion about trade-offs. The book brings up these conflicts but defaults back to the benefits from capitalism's efficiencies. For example, the book extols the methods taken by the Chinese, Indian, and Persian Gulf nations. "Taxation is minimal, labor is disposable, and decision making is instant and irrevocable. They demand highways, railways, and runways, paying in cash. They don't hesitate, don't explain or second-guess themselves, and aren't about to let their citizens stand in the way." (p. 193). This theme is repeated throughout the book: to maximize capitalistic efficiencies and compete globally, it seems that we should dispense with labor rights, property rights, and possibly even constitutional rights.

"Remember what they (the Chinese) said about democracy? It just gets in the way. This is how Foster's dragon (an aerotropolis in China) was built in five years flat, at a cost of ten thousand flattened homes. Multiply that by a hundred, and you have the initial human cost of China's aerotropoli." Further, we have the outright admission that "The aerotropolis and authoritarians go hand in hand... It's no accident Kasarda has found early adopters in the Middle East and China, followed close behind by Asian nations with a legacy of military rule..." This is pretty alarming.

Should we sacrifice property rights, a central tenet of our country's foundation, for Fed Ex to be as efficient as possible? Should we sacrifice democracy itself to compete more efficiently on a global scale with our authoritarian competitors in China? Should the consumer take priority over the citizen? It would seem so, since citizens who protest are simply "NIMBY's" standing in the way of progress and contributing to the very inefficiencies the corporations want to wipe out. Are new jobs that an aerotropolis might produce worth the costs to the community in terms of lost property, rights, pollution and congestion? Should we sacrifice our quality of life for the jobs an Aerotropolis might produce? Or should we accept the proposition that a job itself IS our quality of life, no matter what the cost to the community in terms of pollution, congestion, noise, etc. and no matter what the quality of the job is? This book gets close enough to these questions to raise them but then fails to go down that path. Perhaps that's beyond the scope of the book, but for a work that so unapologetically praises the benefits of aerotropoli, it seems only proper to devote space to a consideration of the liabilities. The authors should take a more balanced approach, even if the assets produced by an Aerotropolis outweigh the liabilities in the end. Of course, authoritarian governments don't ask these questions. It's no wonder the Chinese believe democracy just gets in the way. We need a more meaningful discussion that looks at how to optimize the good brought about by airports while also realistically evaluating the trade-offs and constraints.

an eye opener

Greg Lindsay is one of the first writers to commit the resources to understanding the effect of air travel on urbanity. Despite all the talk about "Instant" cities and "just in time" delivery, over the past three years, he has clearly shown himself to be a tenacious, shoe-leather journalist, having traveled to the far corners of the world and interviewed countless dozens of high-, low- and no-ranking people who are designing the future by participating in the aerotropoli of the world. Mr. Lindsay's peregrinations actually prove the point of the book - even in a hyperconnected, instant world, where everything seems to be about applications for mobile devices, mobility itself - of "stuff" and of people - is the key to the economic viability of places. While there is plenty of well-supported number-crunching and research, it is the jet-lagged, drop-jawed wonder of the narration that carries the reader through the book. From the searing desert of Dubai and its slave-labor towers in the sand, to the spinning-plates action of the packaging raceways at the UPS Worldport in Louisville, we get the sense that we are taking a tour of modern earthly wonders that we have only begun to comprehend. And yet, the effort to do so is both commendable and enjoyable. If, on a future flight, you should ever chance to find yourself seated next to Mr. Lindsay (and considering how much he is traveling, the chances are good), you could find no better guide to *Just What Exactly It Is We Are Doing*. If Ryan Bingham is the Net-Age (yet-still-very-much-Jet-Age) Don Draper, Greg Lindsay is its Marshall McLuhan. If you see him, buy him a cocktail. Until you get that chance, at least buy his book.

I live in College Park, GA ... a diverse, mixed, semi-gentrifying town ... right next to and almost part of Atlanta's Hartsfield-Jackson International Airport. This is an important book for me. It should be not just for those physically close to major airports but those who travel and truly "live" through them. Even more important, it helps understand how global goods and commerce flow through the portals of the 21st century. And the deep subjective, personal needs --- almost primal, physical, social, psychologic needs --- to meet, see, smell, hear one another business and commercial partner. "Aerotropolis" reads well. Not just for its insights and "ah-ha's." It's a better book for having been written --- obviously, through many interactions and dialog --- by Greg Lindsay, a writer, questioner, observer of John Kasarda. I'm sure I would never read Dr. Kasarda's academic treatises. Lindsay makes them alive and accessible.

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